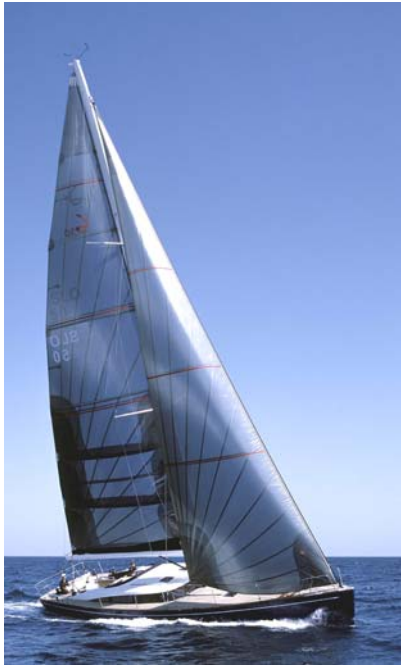




Seaway Designs from Bow to Stern Virtually with PLM Solutions from IBM and Dassault Systèmes

World's leading boat development firm to launch new Shipman 63 model designed with CATIA V5 ahead of schedule



Bled, Slovenia and Paris, France – October 7th, 2004 - IBM and Dassault Systèmes (NASDAQ: DASTY, Euronext Paris: #13065, DSY.PA) announced today that Seaway, the world's leading boating design, engineering and tooling company, has chosen their Product Lifecycle Management (PLM) solutions to standardize its PLM platform for managing boat projects from conception to retirement.

Seaway chose IBM PLM Solutions CATIA V5, the world's leading 3D product-development application, and SMARTEAM, for collaborative product data and lifecycle management, both developed by Dassault Systèmes. The company has already completely designed the new Shipman 63, a descendant of the popular Shipman 50, in CATIA V5 and will launch it several months earlier than previously estimated.

With a global workforce of 110, Seaway offers its clients, both major European shipyards and smaller sail and power boat builders, a unique "one-stop shopping" service that includes everything from the initial 3D design stages to the engineering and manufacturing of production ready molds.

To offer this service efficiently, Seaway required an open PLM solution that could manage multiple computer-aided-design (CAD) formats including UGS and related product data. The environment also needed to be flexible enough to modify projects on demand to match the requests of customers and constraints of suppliers.

"One of the characteristics of Seaway is our constant research into new technologies," said Luca Bonetto, manager Design Office, Seaway. "This has enabled us to develop a highly advanced product lifecycle environment ready to meet the ever increasing demands of the shipyards we work with. IBM and Dassault Systèmes are now providing us with the most advanced and flexible software tools on the market."

"Openness and support of industry standards are pillars of Dassault Systèmes' development strategy," said Denis Senpéré, vice-president, PLM Europe, Dassault Systèmes. "Seaway's easy addition of CATIA V5 and SMARTEAM with its existing PLM toolset is proof of the benefits of open solutions that enable companies to better connect, integrate and automate."

Seaway will extend CATIA V5 to all the phases of design including the computer numerical control (CNC) processes. It will leverage SMARTEAM and its robust customization capabilities to rapidly provide a PLM solution that meets the needs of Seaway and its current and potential customers, providing a universal tool for exchanging data and ideas and collaborating with partners all over the world. SMARTEAM will also provide a highly usable graphical interface to customers, facilitating their remote, Internet-based access to relevant drawings and 3D models.

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About The Seaway Group

Seaway is the world's leading boat development company, based on the J&J design studio created in 1983 by Jernej and Japac Jakopin. We provide design, engineering and tooling to production sailboat and powerboat builders. Seaway has a unique 110-strong team of international talent in designers, engineers and boatbuilders, a full range of most up-to-date 3D design, engineering, CAD/CAM, 5-axes milling and boatbuilding software and hardware joined to unmatched experience and tradition with production boatbuilders worldwide. In the past 20 years we served 34 production boatbuilders from 17 countries. We created over 170 projects which gave life to more than 34000 sailboat and powerboats and yachts. Our projects received 20 Boat of the Year Awards in EU, Germany, France, UK and USA.. A range of components for the sailboat and powerboat industry is designed and manufactured in the Components division. We are currently world's largest producer of sailboat rudders with bearings. More information about Seaway and its services can be found at <http://www.seaway.si>

About IBM

IBM is the world's largest technological company, providing leadership and innovation throughout the world for more than 80 years. IBM is the largest supplier of "hardware", "software" and Information Technology services, and pioneered the development and implementation of "e-business" solutions. IBM Sales & Distribution, which supports more than a dozen key industries worldwide, works with companies of all sizes around the world to deploy the full range of IBM technologies. The fastest way to get more information about IBM is through the IBM home page at <http://www.ibm.com>

About Dassault Systèmes

As world leader in 3D PLM (three-dimensional Product Lifecycle Management) solutions, the Dassault Systèmes group brings value to more than 70,000 customers in 80 countries. A pioneer in the 3D software market since 1981, Dassault Systèmes develops and markets 3D PLM application software and services that support industrial processes and provide a 3D vision of the entire life cycle of products from conception to maintenance. Its offering includes 3D PLM integrated solutions for product development (CATIA®, ENOVIA®, DELMIA®, SMARTEAM®), general-use 3D solutions (SolidWorks), and 3D components (ACIS®) from Spatial Corp. Dassault Systèmes is listed on the Nasdaq (DASTY) and Euronext Paris (#13065, DSY.PA) stock exchanges. For more information, visit <http://www.3ds.com>

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